ENGINEERING TOMORROW

Danfoss

#### Fact Sheet

# **DrivePro® Retrofit** Strategic replacement for best productivity



DrivePro® Retrofit

Manage the end of product lifecycle with professional help to replace your legacy drives. The DrivePro® Retrofit service ensures optimal uptime and productivity during the replacement process, through:

- Audit of the current environment
- Planning
- Delivery of the required retrofit kit into your existing environment.



#### Save time, save cost

- Save time searching. We recommend the best drive for the job based on experience of many similar applications.
- Save cost. Minimize the impact on your existing process and installation, to avoid unplanned downtime. And make the most of the existing drive system.

### Improve productivity

Retrofit to the most suitable drive for your application. A retrofit gives you the chance to improve overall performance by introducing new functions and the latest technology. We help you assess which drives deliver the best possible performance for your precise application.

## Local fit, worldwide

We ensure that the replacement drive is in full compliance with local regulations. The Danfoss global service organizations support our customers worldwide.

#### Know your budget

Create a planned schedule for replacement of your existing end-oflifecycle drives, well in advance. This predictability gives you a strong business case and a stable, reliable budget.

Often there is a commercial advantage in scheduling replacement of a large volume of drives in a single coordinated project.

## Stay calm. You're covered

All DrivePro® services offer the comfort of knowing Danfoss Drives takes responsibility for supporting its VLT® and VACON® products well into the future:

- Industry's longest warranty coverage, up to six years
- Spare parts support for up to 10 years beyond discontinuation of a product line
- 24/7 delivery
- One call, one single point of contact
- Certified factory and local technicians
- Original equipment replacement parts

Feature	Benefit	
The right drive for the application – adopt the latest technology	<ul> <li>Achieve additional process and energy efficiency in your existing system</li> <li>Only pay for what you need</li> <li>100% compatibility and durability</li> <li>Ensure best protection for your other equipment</li> </ul>	
Coordinated replacement of large volumes of drives	Mitigates installations cost	
Replacement schedule	<ul> <li>Minimize the impact of product end-of-life on process availability</li> <li>Ensure maximum uptime</li> <li>Avoid unexpected cost for emergency drive support</li> <li>Time the retrofit to get the most out of your existing drive system</li> </ul>	
One contact person	<ul> <li>One call, one single point of contact</li> <li>Save time and ensure a fast response</li> <li>Avoid complexity</li> </ul>	

drivepro.danfoss.com



# Coverage

DrivePro® Retrofit ensures that you are recognized as a loyal customer, when replacing your end-of-lifecycle drives. We support you all the way from consultation, delivery planning and commissioning as shown below.

### How to order

Request DrivePro® Retrofit by contacting your local sales office. Place your order online, via email or by telephone. Find your local Danfoss Drives contact at: http://drives.danfoss.com/danfossdrives/local-contacts/

# **Availability**

DrivePro® Retrofit is available for the following Danfoss Drives products:

VLT <sup>®</sup> drives		
	VLT° 2800 VLT° DriveMotor FCP 300 VLT° Decentral Drive FCD 300 VLT° 3000 VLT° 5000 VLT° 6000 VLT° 6000	
VACON <sup>®</sup> drives		
	VACON® CX VACON® CXL VACON® CXS VACON® CXI VACON® NXL VACON® 10	

If your product is not listed, please contact your local Danfoss Drives representative.

For more information on DrivePro<sup>®</sup> service visit: http://drives.danfoss.com/services/drivepro-services/#/

# DrivePro<sup>®</sup> Retrofit at a glance

Perform on-site audit*	Danfoss Drives performs an on-site audit to assess the drive system and the application.	<b>Early</b> Planning saves
Recommend drives	Danfoss Drives recommends the optimal replacement drive bringing immediate performance improvements to a plant or process.	time and money in retrofitting drives Stay calm.
Planned delivery scheduling	Tailored scheduling for retrofit drive replacement that fits your budget and timeline, while also ensuring maximum uptime and productivity.	You're covered Danfoss Drives secures: Higher performance
Installation and commis- sioning*	Danfoss is ready to support you every step of the way. DrivePro® Start-up is a professional commissioning service that configures the drive according to the process application to ensure the drive is working at its full potential to ensure maximum availability and process performance.	

\* Optional service

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