DrivePro® Exchange ensures that you obtain the fastest, most cost-efficient alternative to repair, when time is critical. You prevent excessive downtime, thanks to quick and correct replacement of the failed drive:

- Exchange any drive, Danfoss or non-Danfoss
- The exchange drive is ready on site, to ensure absolutely minimal production delay
- Local technicians ensure smooth exchange

**What are the benefits?**

- **Improve** process efficiency
  - Prevent unexpected issues arising with extended production stop
- **Increase** the uptime on the production line
  - Reduce the duration of costly production stop
- **Save** loss of production income
  - Avoid costly production stop due to failure of drives

**Maintain productivity**

DrivePro® Exchange ensures optimal process uptime and productivity during the replacement process, thanks to:

- Optimal choice of replacement drive power size
- Newest software in replacement drive
- Fast delivery
- Saved time, saved cost
- Elimination of repair time

**Local fit, worldwide**

We ensure that the replacement drive is in full compliance with local regulations. And you enjoy worldwide support by Danfoss global service organizations.

**Does your drive need repair, but you can’t afford the downtime to take it out of service?**

Then the DrivePro® Exchange service offers exactly the solution you need: the speedy exchange of a failed unit to a new or refurbished unit of the same type.

**Stay calm. You’re covered**

All DrivePro® services offer the comfort of knowing Danfoss Drives takes responsibility for supporting its VLT® and VACON® products well into the future:

- Industry’s longest warranty coverage, up to six years
- Spare parts support for up to 10 years beyond discontinuation of a product line
- 24/7 delivery
- One call, one single point of contact
- Certified factory and local technicians
- Original equipment replacement parts

<table>
<thead>
<tr>
<th>Feature</th>
<th>Benefit</th>
</tr>
</thead>
<tbody>
<tr>
<td>Calculation: replacement versus repair time</td>
<td>Obtain the fastest, most cost-efficient solution when a drive fails</td>
</tr>
<tr>
<td>Fast delivery of exchange drive</td>
<td>Prevent excessive downtime on the production line</td>
</tr>
<tr>
<td>Best dimensional match</td>
<td>Avoid turnover losses due to lost process availability during replacement</td>
</tr>
<tr>
<td>– Size of exchange drive is equal to or smaller than that of the failed drive</td>
<td>– Fast installation due to perfect dimensional fit</td>
</tr>
<tr>
<td>Best performance match</td>
<td>Avoid turnover losses due to lost process availability after replacement</td>
</tr>
<tr>
<td>– Power, performance and software of exchange drive is equal to or better than that of the failed drive</td>
<td>– Ongoing reliability due to best performance match</td>
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</tbody>
</table>

drivepro.danfoss.com
Coverage
DrivePro® Exchange ensures that you receive an exchange drive equivalent to your defect drive in the power range up to 315 kW:
1:1 exchange to new drive OR
1:1 exchange to refurbished unit

For exchange of drives in the power range above 315 kW, Danfoss Drives keeps modules in stock, available for fast delivery.

The term 1:1 means that size and performance of the exchange drive match or exceed the original drive.

The quality and version of the exchange drive fulfills one of these criteria:
- New drive delivered direct from factory stock.
- New drive delivered from local/ regional stock with updated hardware and software version.
- Refurbished drive, updated to newest hardware and software.

Availability
DrivePro® Exchange is available for the following Danfoss Drives products:

### VLT® drives
- VLT® Midi Drive FC 280
- VLT® HVAC Basic Drive FC 101
- VLT® HVAC Drive FC 102
- VLT® AQUA Drive FC 202
- VLT® AutomationDrive FC 301/302

### VACON® drives
- VACON® 100 Industrial
- VACON® 100 Flow
- VACON® NXP Liquid Cooled Drive/Enclosed Drive
- VACON® NXP Air Cooled
- VACON® NXC Air Cooled Enclosed Drive/Low Harmonic

If your product is not listed, please contact your local Danfoss Drives representative.

How to order
With one call, the DrivePro® Exchange setup ensures a smooth exchange and safe return to production, fast. You can order either online, via email or telephone.


DrivePro® Exchange at a glance

<table>
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<tr>
<th>Request exchange drive</th>
<th>Agree on DrivePro® Exchange based on urgency</th>
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<tr>
<td>Receive drives</td>
<td>Danfoss Drives ships the exchange drive within 24 hours of ordering</td>
</tr>
<tr>
<td>Install and commission drives*</td>
<td>Get help with DrivePro® Start-Up</td>
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</table>

* Optional step