

Fact Sheet

DrivePro® Exchange

Cost-efficient alternative to repair downtime



DrivePro® Exchange

Does your drive need repair, but you can't afford the downtime to take it out of service?

Then the DrivePro® Exchange service offers exactly the solution you need: the speedy exchange of a failed unit to a new or refurbished unit of the same type.

DrivePro® Exchange ensures that you obtain the fastest, most cost-efficient alternative to repair, when time is critical. You prevent excessive downtime, thanks to quick and correct replacement of the failed drive:

- Exchange any drive, Danfoss or non-Danfoss
- The exchange drive is ready on site, to ensure absolutely minimal production delay
- Local technicians ensure smooth exchange

What are the benefits?

- **Improve** process efficiency
 - Prevent unexpected issues arising with extended production stop
- **Increase** the uptime on the production line
 - Reduce the duration of costly production stop
- **Save** loss of production income
 - Avoid costly production stop due to failure of drives

Maintain productivity

DrivePro® Exchange ensures optimal process uptime and productivity during the replacement process, thanks to:

- Optimal choice of replacement drive power size
- Newest software in replacement drive
- Fast delivery
- Saved time, saved cost
- Elimination of repair time

Local fit, worldwide

We ensure that the replacement drive is in full compliance with local regulations. And you enjoy worldwide support by Danfoss global service organizations.

Stay calm. You're covered

All DrivePro® services offer the comfort of knowing Danfoss Drives takes responsibility for supporting its VLT® and VACON® products well into the future:

- Industry's longest warranty coverage, up to six years
- Spare parts support for up to 10 years beyond discontinuation of a product line
- 24/7 delivery
- One call, one single point of contact
- Certified factory and local technicians
- Original equipment replacement parts

Immediate
action, maintaining
high process uptime.

Feature	Benefit
Calculation: replacement versus repair time	Obtain the fastest, most cost-efficient solution when a drive fails
Fast delivery of exchange drive	Prevent excessive downtime on the production line
Best dimensional match – Size of exchange drive is equal to or smaller than that of the failed drive	Avoid turnover losses due to lost process availability during replacement – Fast installation due to perfect dimensional fit
Best performance match – Power, performance and software of exchange drive is equal to or better than that of the failed drive	Avoid turnover losses due to lost process availability after replacement – Ongoing reliability due to best performance match

Coverage

DrivePro® Exchange ensures that you receive an exchange drive equivalent to your defect drive in the power range up to 315 kW:

- 1:1 exchange to new drive *OR*
- 1:1 exchange to refurbished unit

For exchange of drives in the power range above 315 kW, Danfoss Drives keeps modules in stock, available for fast delivery.



The term 1:1 means that size and performance of the exchange drive match or exceed the original drive.

The quality and version of the exchange drive fulfills one of these criteria:

- New drive delivered direct from factory stock.
- New drive delivered from local/regional stock with updated hardware and software version.
- Refurbished drive, updated to newest hardware and software.

Availability

DrivePro® Exchange is available for the following Danfoss Drives products:

VLT® drives	
	VLT® Midi Drive FC 280 VLT® HVAC Basic Drive FC 101 VLT® HVAC Drive FC 102 VLT® AQUA Drive FC 202 VLT® AutomationDrive FC 301/302
VACON® drives	
	VACON® 100 Industrial VACON® 100 Flow VACON® NXP Liquid Cooled Drive/Enclosed Drive VACON® NXP Air Cooled VACON® NXC Air Cooled Enclosed Drive/Low Harmonic

If your product is not listed, please contact your local Danfoss Drives representative.

How to order

With one call, the DrivePro® Exchange setup ensures a smooth exchange and safe return to production, fast. You can order either online, via email or telephone.

Find your local Danfoss Drives contact at:

<http://drives.danfoss.com/danfoss-drives/local-contacts/>